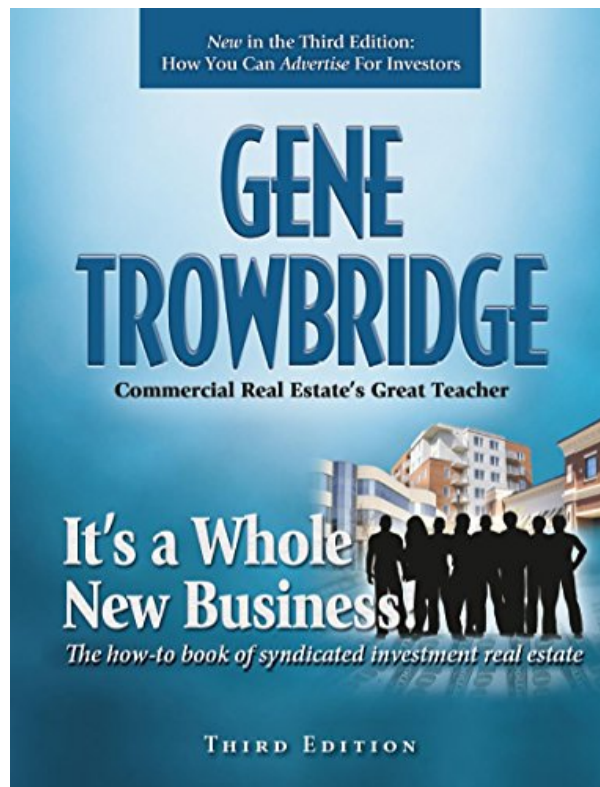


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About the Author

Gene Trowbridge, Esq., CCIM is more than a theorist, more even than commercial real estate's great teacher. He is a lawyer, a group sponsor and an investor. He is an attorney first, the founding partner of a firm concentrating on matters concerning the syndication of commercial real estate. Collectively, the partners at Trowbridge Sidoti LLP have authored syndication offering documents of approximately One Billion Dollars. Plus, they have prepared partnership agreements, entity formation documents and group investment structures for innumerable offerings. Gene has been working on creating and sponsoring real estate investment groups for over 35 years. The first two editions of his book have been considered to be the preminent books in the real estate syndication field. This third edition is updated to reflect the most recent changes in the securities laws. Gene has also been a member of the CCIM faculty since 1979, shepherding exceptional practitioners to a professional designation that has been called the Pd. D. of commercial real estate. His industry support has earned him the Institute's "Instructor of the Year" honor and the "CCIM Distinguished Service Award." He is much in demand as a speaker and live educator in the area of real estate group investing.

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This is the definitive and essential text on creating and sponsoring real estate investment groups. Written by a nationally renowned attorney whose practice is limited to the complex legal aspects of these kinds of securities, it is a concise, easily understood and practical guide on how to proceed. And, it contains all the basics you need to grasp in US Securities and Exchange Commission (SEC) regulations governing this kind of investment.

The text includes details of the SEC's rules governing the Jobs Act. Long term, this federal legislation is likely to be a game-changer in the syndication of commercial real estate. Regulation A+, finalized just before publication, may provide an important new capital-raising option for smaller companies. The portion of the Act that has been in force since September 2013, allowing for public advertising of fundraising, is also thoroughly examined.

Author Gene Trowbridge, Esq., CCIM, works as a lawyer for and consultant to individuals and organizations engaged in group sponsorships and conducts seminars and workshops throughout the country. He has also been a distinguished and popular member of the CCIM faculty since 1979, helping to shepherd exceptional practitioners to a professional designation that has been called the Ph.D. of commercial real estate. He has been a group sponsor and an investor for decades.

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Quick, download this book! I bought mine two days ago. For \$24, anyone interested at all in commercial real estate investment at any level will find it a terrific reference tool. There's lots of basic investment info. But if you've ever thought about "group" or "syndicated" investments, start with Chapter 2, "Do you want to be in the syndication business?" Plain English. Pros and cons. You'll know pretty quickly whether you want to ever be a group sponsor. And if you do, or if you at least want to consider investing in a syndicate, you'll quickly learn about how this works. He covers the newest regulations and shows you step-by-step how to navigate them. I still haven't become a group investor yet, but I've now done a lot of due diligence and whenever people talk about experts in this area, Gene Trowbridge is the name is at the top of everyone's list. I've heard him speak and he's absolutely amazing. Seriously, 24 bucks -- download the book!

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By charles e wright

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